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Electrify America Selects Greenlots to Develop Operating Platform to Manage \$2 Billion Investment in Coast-to-Coast Network of High Speed Electric Vehicle Charging Stations

The network will create a seamless customer experience and provide real-time analytics to support the operation of approximately 2,000 high-power fast chargers

RESTON, VA – JANUARY 23, 2018 – Electrify America announced today that it has selected Greenlots, a leading provider of grid-enabled electric vehicle (EV) smart charging solutions, to deliver the operating platform for its network of high-power fast chargers that will greatly expand highway and other EV charging capabilities across the United States.

As part of its \$2 billion investment in EV infrastructure, Electrify America will install EV charging stations in major metropolitan areas and along major U.S. highways over the next 10 years. Electrify America is currently implementing Cycle 1 of its Zero Emission Vehicle (ZEV) investment plan, an initial investment of \$500 million, that calls for over 2,000 chargers in California and 38 states. With more charging sites anticipated as part of the total investment, EV drivers will have more freedom and flexibility than ever for both every day charging and to make long distance trips. Electrify America is also building the network with the aim of making it “future proof” to accommodate new technologies and charging speeds as the electric vehicle market grows.

“Our goal is to build the most advanced high-power charging network in the U.S. – one that demonstrates the future of alternative transportation,” said Mark McNabb, CEO of Electrify America. “We chose Greenlots because their SKY™ Network Operating Platform is a scalable, flexible foundation to develop our own networking system that integrates dozens of new EV models, thousands of new EV chargers and other distributed energy resources with the grid.”

The Electrify America IoT network enabled on Greenlots SKY™ Network Operating Platform will act as a “virtual command center” for Electrify America’s network of EV charging stations being deployed throughout the country. Greenlots’ technology will enable Electrify America to effectively build, operate and manage its high-power charging network by providing real-time charger health status, utilization data, dynamic pricing capabilities and predictive analytics to identify future maintenance and provide a seamless charging experience for the customers. For the millions of drivers expected to use the chargers over the next decade and beyond, the operating platform will make it easy for drivers to instantly locate

the closest charger, receive notifications of their charging status and quickly make payments with their mobile device or through vehicle authentication.

“With Electrify America's massive investment in EV infrastructure and network operations, drivers will be able to find a user-friendly, high-power charging station whether they're traveling across town or across the country,” said Brett Hauser, CEO of Greenlots. “This investment is essential to moving the industry forward, as we work together to redefine what a charging network can be and how it can best serve drivers.”

About Electrify America

Electrify America LLC, which is headquartered in Reston, Virginia, will invest \$2 billion over the next 10 years in Zero Emission Vehicle (ZEV) infrastructure and awareness. The investment will enable millions of Americans to discover the benefits of electric driving and support the build-out of a nationwide network of workplace, community and highway chargers that are convenient and reliable. For more information and to view the national and California ZEV investment plans, visit www.electrifyamerica.com.

About Greenlots

Greenlots is building the all-electric mobility future by delivering the next-generation of grid-enabled EV smart charging solutions. We enable utilities, cities, businesses and automakers to deploy EV charging infrastructure at scale by offering real-time visibility and control of their charging fleet and transforming EVs into a flexible grid resource. Headquartered in Los Angeles, CA, the company operates in 13 countries spanning three continents. Visit www.greenlots.com for more information or follow us on Twitter @greenlots.